



Thank you for shipping with Rohlig USA, LLC (Rohlig). We appreciate your business and want to provide the highest quality service at all times. Please be assured that while every effort is made to ensure safe delivery of your goods, sometimes loss and/or damage does occur.

Rohlig's Role and the Motor Carrier's Liability

While Rohlig arranges for the transportation of your goods, by law, it is the motor carrier who bears responsibility for loss of and/or damage to your freight. Many carriers (truckers, airlines, etc.) limit their liability for freight in their care, custody and control. Carrier's Liability for freight moving domestically by truck or rail is usually governed either by the Carmack Amendment or Contracts entered into with specific clients.

While Carmack (as far as liability conventions are concerned) is rather broad, it is still centered on the **liability** of the carrier. At the heart of the concept of carrier liability is the idea that the carrier is not responsible for paying claims if they did not cause or contribute to the loss.

Increasingly, insurers of trucking companies are limiting coverage by adding exclusions to their policies.

Here is a list of *Typical Exclusions* that may be found in a Carrier's/Trucker's Liability Policy:

- Acts of God
- Act of Public Enemy
- Vandalism
- Water Damage
- Smoke
- Lightning
- Explosion
- Derailment
- Hijacking
- Earthquake
- Wind
- Hail
- Theft due to infidelity of carrier's employee
- Theft from unattended vehicles

Furthermore, if the receiver of the shipment "signed clean" how will the carrier respond to the claim?

How Can You Protect Yourself?

Shipper's Interest Coverage provides the owner of the cargo with coverage for direct physical loss or damage to the cargo without the need to prove liability. While the exclusions in the Trucker's policy forms will differ, the Shipper's Interest coverage remains constant. Unlike Motor Truck Cargo/Carrier's Liability Insurance, Shipper's Interest insurance provides coverage for the direct physical loss or damage to the cargo, not the Carrier's Liability.

For this reason, **Rohlig recommends that its customers purchase Shipper's Interest Cargo Insurance** or consult your business property insurance policy. Your materials may already be covered under this policy. For your convenience, we offer you the option of purchasing this important coverage as a part of our package of services. Please take a moment to review the following information. Should you have any questions please feel free to contact your Rohlig sales representative.

Advantages of Insuring Your Cargo Through Rohlig's Policy

- Covered losses are paid without the need to prove carrier negligence
- Insurance Company deals with collecting from the carrier (if possible) once the claim has been paid
- No need to demonstrate where the loss occurred
- Claim payments based on insured value, not weight of pieces missing/damaged or Carrier's limited liability
- Rohlig will report and handle claims on your behalf

Please tell us how you would like to proceed

- I wish to insure this shipment. Please contact me to discuss my options.
- I do not wish to insure this shipment and I understand that my recovery will be limited in the event of loss.
- I will advise in writing, prior to shipment departure, when insurance is required.

Signature, Title/Date

Printed Name

This summary provided for informational purposes. It does not grant or extend coverage. All coverage is governed by the terms and conditions set forth in the policy (text available upon request). Rohlig is not the insurance company. Rohlig purchases insurance for its clients from Lloyds of London, Axis 1686. Rohlig's liability is dictated by its Terms and Conditions of Service, copy available upon request.



COMPREHENSIVE CARGO INSURANCE

Thank you for shipping with Röhlig USA. We appreciate your business and want to provide the highest quality service at all times. An integral component of our services to you is to explain the need to insure cargo in transit. Please be assured that while every effort is made to ensure the safe delivery of your goods, sometimes loss and/or damage does occur. Therefore, we strongly encourage you to purchase [shipper's interest cargo insurance](#) to protect your financial interest.

Based on our shipping volume, we can provide you with comprehensive coverage, and when insurance is obtained through us, we report and handle all claims on your behalf. We have a broad, open policy that allows us to insure most items to most destinations without prior approval.

Details of our cargo policy are listed below for your reference. If an item is excluded or restricted, this simply means specific conditions must be noted on the insurance certificate or prior approval is needed from the insurer. Röhlig USA coordinates all of this on your behalf.

EXCLUDED COMMODITIES *The following commodities will require prior approval from our insurer:*

Airplanes (Unboxed)	Currency, Stamps	Live Animals, Plants
Asbestos Tiles	Dangerous Goods (red label)	Marble Blocks/ Furniture/Tiles
Bank Notes	Eggs in the shell	Nuclear Fuels
Bulk Commodities	Explosives/Flammables	Paper in Rolls/Newsprint
Cellular Phones	Fruits/Meats/Seafood/Vegetables (fresh)	Perishables
Cement, Fertilizer, Fishmeal	Furs/Valuables	Plasma TVs
Cigarettes/Tobacco Related Products	Gems and Precious Stones	Valuable Papers, Stamps
Computer Laptops/Palm Pilots	Gold, Silver, Precious Metals	Watches over \$75 per Watch
Computer Memory Chips/Boards	Jewelry of Value (other than costume)	

Commodities denoted with an asterisk () can be insured subject to terms in the Special Conditions section.

RESTRICTED COMMODITIES *Subject to special conditions to be noted on the certificate of insurance.*

- **Alcoholic Beverages (Beers, Liquors, Wines, and Similar Spirits):** "All-Risk," excluding F.C. & S. and S.R. & C.C. Claims for pilferage and breakage, 1% deductible, \$250 minimum.
- **Antiques/Artwork (excluding HHG/PE are insured):** "All-Risk," excluding F. C. & S. and S.R. & C.C., 5% deductible, \$250 minimum. Warranted professionally packed and proof of valuation (i.e., commercial invoice or appraisal). Maximum \$50,000.
- **Autos and Motorcycles, Not More than 12 Years Old are insured:** "All-Risk," excluding F.C. & S. and S.R. & C.C., 3% deductible, \$250 minimum. Deductible shall not apply to claims for Total Loss, Constructive Total loss, General Average Salvage Charges or claims recoverable under FPA conditions. No coverage while the vehicle is being operated under its own power, except for loading and unloading. Automobiles and Motorcycles in excess of 1-year-old are subject to a pre-shipment survey.
- **Automobiles And Motorcycles In Excess Of 12 Years Old are insured:** FPA unless the vessel or craft be stranded, sunk or burnt, but includes fire, collision or contact of the vessel and/or conveyance with any external substance (ice included) other than water, or to discharge of cargo at port of distress, as well as coverage for goods jettisoned and/or washed or lost overboard.
- **Bagged Goods are insured:** "All-Risk," excluding F.C. & S. and S.R. & C.C. warranties, 3% deductible, \$250 minimum.
- **Boats &/Or Yachts (Containerized) Valued Under \$500,000 And Under Forty Feet In Length are insured:** "All-Risk," excluding F.C. & S. and S.R. & C.C. warranties, 1% deductible, \$250 minimum. Deductible shall not apply to claims for Total Loss, Constructive Total Loss, General Average or Salvage Charges or claims recoverable under F.P.A. conditions.
- **Boats/Yachts (Non-Containerized) Or Boats/Yachts Exceeding \$500,000 In Value And/Or In Excess Of Forty Feet In Length Are Insured:** FPA unless the vessel or craft be stranded, sunk or burnt, but includes fire, collision or contact of the vessel and/or conveyance with any external substance (ice included) other than water, or to discharge of cargo at port of distress. Covers goods jettisoned and/or washed or lost overboard.
- **Ceramic, Marble, Porcelain And Granite Tiles (But Excluding Blocks And Slabs) Are Insured:** "All-Risk," excluding F.C. & S. and S.R. & C.C. warranties. Claims for breakage are subject to a 5% deductible of the total insured value, minimum of \$250. This deductible shall not apply to claims for Total Loss, General Average or Salvage Charges or claims recoverable under FPA.
 - o **Blocks And Slabs are Insured:** FPA unless the vessel be stranded, sunk or burnt, but includes any loss of or damage to the interest insured which may reasonably be attributed to fire, collision or contact of the vessel and/or craft and/or conveyance with any external substance (ice included) other than water, or to discharge of the cargo at port of distress.
- **Chinaware, Glassware And Other Similar Fragile Articles (But Excluding Windows And Plate Glass) Are Insured:** "All-Risk," excluding F.C. & S. and S.R. & C.C. warranties. Claims for breakage are subject to a 5% deductible of the total insured value, minimum of \$250. This deductible shall not apply to claims for Total Loss, General Average or Salvage Charges or claims recoverable under FPA.
- **HHG/PE (including Artwork and Antiques if part of HHG Shipment):** "All-Risk," excluding F.C. & S. and S.R. & C.C., 3% deductible, \$250 minimum. Deductible does not apply to claims for Total Loss or Constructive Total loss, General Average or Salvage Charges or claims recoverable under FPA conditions. Warranted that fragile articles (such as glass, china, marble and earthenware) are limited to 15% of the total insured value. Warranted that shipments of HHG/PE are professionally packed and a valued itemized inventory is available prior to shipment. Warranted that no single item of artwork or antique is valued at more than \$10,000. If not professionally packed or itemized, coverage is limited to FPA with option to extend coverage to WA including theft, pilferage, and non-delivery at additional rates.
- **Iron, Steel and Steel Products Are Insured:** "All-Risk," excluding F.C. & S. and S.R. & C.C. Coverage to exclude the risks of rust, oxidation, and discoloration. Coverage for non-crated pipe, tube, rods, beams or similar merchandise to further exclude the risks of bending, twisting, and end damage.
- **Lumber** is insured: **On Deck Shipments:** FPA unless the vessel or craft be stranded, sunk or burnt, but includes fire, collision or contact of the vessel and/or conveyance with any external substance (ice included) other than water, or to discharge of cargo at port of distress, as well as coverage for goods jettisoned and/or washed or lost overboard. **Under Deck Shipments:** "All-Risk," excluding F.C. & S. and S.R. & C.C. warranties, 2% deductible, \$250 minimum. Deductible does not apply to claims for Total Loss, Constructive Total Loss, General Average or Salvage Charges or claims recoverable under F.P.A. conditions. Subject matter insured or any part or item thereof stowed in poop, forecabin, deck house, shelter deck, other enclosed space, or in a container shall be deemed to be subject matter stowed under deck.
- **On-Deck Bill of Lading are insured:** FPA unless the vessel or craft be stranded, sunk or burnt, but includes fire, collision or contact of the vessel and/or conveyance with any external substance (ice included) other than water, or to discharge of cargo at port of distress, as well as coverage for goods jettisoned and/or washed or lost overboard. Notwithstanding the foregoing, merchandise and/or goods shipped on deck under an under deck Bill of Lading, without the knowledge and consent of the shipper, shall be treated as under deck cargo and insured as per sub-division (a) of the Average Terms.



- **Refrigerated Goods are insured:** "All-Risk," excluding F. C. & S. and S.R. & C.C., excluding loss or damage from inherent vice and/or gradual deterioration. Insurance covers loss, damage or deterioration caused by derangement, breakdown or stoppage of refrigerating machinery or refrigerating plant or insulation provided it continues for a period not less than 24 consecutive hours. Coverage is extended to cover loss or damage caused by the negligence of any person who has possession or custody of, or responsibility for, the cargo insured hereunder during the time that this insurance is in force. Warranted by the Assured that the interest insured hereunder is in sound condition at the time of the commencement of risk. Warranted that a Ryan recorder or similar temperature recording device shall be used in each and every refrigerated container used to transport the covered goods.
- **Scrap Metal is insured:** FPA unless the vessel or craft be stranded, sunk or burnt, but includes fire, collision or contact of the vessel and/or conveyance with any external substance (ice included) other than water, or to discharge of cargo at port of distress, as well as coverage for goods jettisoned and/or washed or lost overboard. However, no coverage whatsoever shall be provided for the following: a) bearings, turnings, engine blocks and/or oil covered scrap. b) shipments exceeding \$500,000 per any one conveyance. c) shipments made on vessels for break-up voyage.
- **Used Goods:** "All-Risk," excluding F. C. & S. and S.R. & C.C. Excluding mechanical and/or electrical and/or electronic derangement, unless there is evidence of external damage to the insured item or its packing. Also excluding loss or damage due to wear, tear, gradual deterioration and climactic and/or atmosphere conditions and/or extremes of temperature. Also excluding breakage, scratching, denting, chipping, staining, and/or cost of repainting. Also excluding rust, oxidation, and/or discoloration.
- **Windows, Plate Glass, Mirrors and Similar Merchandise, properly packed for export are insured:** FPA unless the vessel or craft be stranded, sunk or burnt, but includes fire, collision or contact of the vessel and/or conveyance with any external substance (ice included) other than water, or to discharge of cargo at port of distress, as well as coverage for goods jettisoned and/or washed or lost overboard.

RESTRICTED COUNTRIES/DESTINATIONS

Please call Avalon for approval on shipments to/from the following unapproved destinations:

- Per AIMU guidelines at www.aimu.org: Afghanistan, Algeria, Angola (Unita), Burma (Myanmar), Congo (Zaire), Cuba, Eritrea, Ethiopia, Iran, Iraq, Liberia, Libya, Mexico, Mongolia, Nigeria, North Korea, Sierra Leone, Somalia, Sudan, Syria, Yemen, Former Yugoslavia*, Zimbabwe.
- **Also excluding** voyages to/from any U.S./U.N. embargoed countries per the Office of Foreign Assets Control (OFAC), subject to listings at www.treas.gov/ofac: Balkans**, Belarus, Burma, Cote d'Ivoire (Ivory Coast), Cuba, Democratic Republic of Congo, Iran, Iraq, Lebanon, Liberia, North Korea, Somalia, Sudan, Syria, Zimbabwe;
- **Also restricting CIS countries (Commonwealth of Independent States):** Armenia, Azerbaijan, Belarus, Georgia, Kazakhstan, Kyrgyzstan, Moldova, Russia, Tajikistan, Turkmenistan, Ukraine, Uzbekistan and Venezuela.
 *FORMER YUGOSLAVIA: Slovenia, Croatia, Bosnia & Herzegovina, Serbia & Montenegro, Kosovo, Macedonia.
 **BALKANS: Albania, Bosnia & Herzegovina, Croatia, Kosovo, Macedonia, Montenegro, Serbia.

CONTACT US

We encourage you to take advantage of our Cargo Insurance program and make sure your goods are protected. Please contact your local Röhlig USA representative for more information about this valuable coverage.

<p>Röhlig USA, LLC info.us@rohlig.com</p>	<ul style="list-style-type: none"> • Atlanta, GA • Boston, MA • Chicago, IL • Cleveland, OH • Dallas, TX • Detroit, MI • Houston, TX 	<ul style="list-style-type: none"> • Los Angeles, CA • Miami, FL • Minneapolis, MN • New York, NY • San Francisco, CA • Tulsa, OK
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